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## Most Canadians Not Impacted by Political Ads

## But of those few impacted, the majority said the impact was negative

Toronto, August 12<sup>th</sup>, 2019 – In a random sampling of public opinion taken by The Forum Poll<sup>™</sup> among 1733 Canadian voters, two-thirds (63%) have seen a political advertisement in the past month while 4-in-10 (37%) have not.

Those more likely to have seen an advertisement include those aged 18 to 34 (64%), 55 to 64 (64%), or 65 and over (67%), males (68%), earning \$60k+ (67% of those earning \$60k-\$80k, 65% of those earning \$80k-\$100k, and 67% of those earning \$100k-\$250k), those who have completed college or university (66%) and post-grads (69%), those living in Alberta (72%) and Manitoba/Saskatchewan (70%), and Conservatives (71%).

It's worth noting that: two-thirds (63%) of Liberal voters, two-thirds (66%) of NDP voters, half (49%) of Green voters, 6-in-10 (62%) of Bloc Quebecois voters, and 6-in-10 (57%) of People's Party of Canada voters have seen a political advertisement in the past month.

Those less likely to have seen an advertisement include females (41%), those earning less than \$20k (41%) or \$20k-\$40k (45%), the least educated (52%), those living in Quebec (45%), and Green Party voters (51%).

It's worth nothing that: a little under a third (29%) of Conservative voters, 4-in-10 (37%) Liberal voters, a third (34%) of NDP voters, 4-in-10 (38%) of Bloc Quebecois voters, and 4-in-10 (43%) of People's Party of Canada voters have not seen a political advertisement in the past month.

## Most Canadians say political ads have not impacted their political opinions

Respondents that said they had viewed a political ad were then asked to gauge the impact, or lack thereof, the ads had on their opinions of parties, leaders, or local candidates. The plurality (BTM2: 80%) said the ads had no impact on their opinions, with two-thirds (65%) saying it had no impact at all. A fifth (TOP2: 20%) said the ads did impact their opinions with a few (5%) saying it had a strong impact.

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"Most Canadians say they weren't impacted by a political advertisement," said Dr. Lorne Bozinoff, President of Forum Research. "But Conservative voters are far more likely to say that the ad impacted them positively, than supporters of the other national parties. The question becomes, can the Conservatives turn this into a campaign advantage amongst the small subset of the population who is affected by political advertising?"



Those more likely to say it had an impact include females (24%), those earning \$60k-\$80k (31%), those with some college or university (22%) and post-grads (23%), those living in Manitoba/Saskatchewan (27%) and Ontario (25%), and those voting for the Liberals (24%), Greens (26%), and the People's Party of Canada (24%).

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It's worth noting that: one fifth (19%) of Conservative and (17%) NDP voters, and only (6%) of BQ voters said the ads had an impact. (TOP2)

Those more likely to say it did not have an impact include those aged 18-34 (84%), males (83%), the least wealthy (85%) and those earning \$80k-\$100k (83%), with secondary school education or less (82%) and completed college or university (82%), those living in Quebec (90%), and those voting for the Bloc Quebecois (94%).

It's worth noting that: (81%) of Conservative voters, (76%) of Liberal voters, (83%) of NDP voters, (74%) of Green voters, and (76%) of PPC voters said the ads did not have an impact (BTM2).

## Those who were impacted by political ads say their impact is negative

Respondents who said they were impacted by political ads were then asked to determine whether the impact was negative or positive. Two-thirds (64%) say that the impact was negative while a third (36%) say their impact was positive.

Those more likely to say the impact was negative include those aged 18 to 34 (69%) and those aged 55 to 64 (67%), those earning \$40k-60k (72%), those who completed college or university (71%) and post-grads (73%), those living in Atlantic Canada (86%), and those voting for the Liberals (75%).

It's worth noting that, amongst those who were impacted by ads: half (49%) of Conservative voters, two-thirds (71%, n=35%) or Green (72%, n=37%) voters felt the impact was negative.

Those more likely to say the impact was positive include those aged 45 to 54 (44%), the least wealthy (44%) and those earning \$80k-\$100k (43%), the least educated (55%), those living Quebec (57%) and Alberta (58%).

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It's worth noting that, amongst those impacted by ads: half (51%) of Conservative voters, a quarter (25%) of Liberal voters, just under a third (29%, n=35) of NDP voters, and a quarter (28%, n=37) of Green voters say the impact was positive.

"Most Canadians say they weren't impacted by a political advertisement," said Dr. Lorne Bozinoff, President of Forum Research. "But Conservative voters are far more likely to say that the ad impacted them positively, than supporters of the other national parties. The question becomes, can the Conservatives turn this into a campaign advantage amongst the small subset of the population who is affected by political advertising?"

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## Methodology

The Forum Poll<sup>™</sup> was conducted by Forum Research with the results based on an interactive voice response telephone survey of 1733 randomly selected Canadians across the country. The poll was conducted from July 26<sup>th</sup>-28<sup>th</sup>, 2019.

Results based on the total sample are considered accurate +/- 3%, 19 times out of 20, measured as the average deviation across all response categories. Subsample results will be less accurate. Margins of error for subsample (such as age, gender) results are available at <a href="http://www.forumresearch.com/samplestim.asp">www.forumresearch.com/samplestim.asp</a>

Where appropriate, the data has been statistically weighted by age, region, and other variables to ensure that the sample reflects the actual population according to the latest Census data.

This research is not necessarily predictive of future outcomes, but rather, captures opinion at one point in time. Forum Research conducted this poll as a public service and to demonstrate our survey research capabilities. Forum houses its poll results in the Data Library of the Department of Political Science at the University of Toronto.

With offices across Canada and around the world, 100% Canadian-owned Forum Research is one of the country's leading survey research firms. This Forum Poll™ and other polls may be found at Forum's poll archive at <u>forumpoll.com</u>.

## Top2/Btm2 (or 3 or 4 where applicable) refers to the combined results of the most answered positive and negative responses:

| · · · · · · · · · · · · · · · · |       |       |       |       |       |     |      |        |
|---------------------------------|-------|-------|-------|-------|-------|-----|------|--------|
| %                               | Total | 18-34 | 35-44 | 45-54 | 55-64 | 65+ | Male | Female |
| Sample                          | 631   | 112   | 91    | 133   | 119   | 176 | 303  | 315    |
| NET: TOP3                       | 66    | 57    | 60    | 68    | 78    | 86  | 67   | 64     |
| NET: BTM3                       | 34    | 43    | 39    | 32    | 21    | 14  | 32   | 36     |
| Very satisfied                  | 9     | 9     | 6     | 6     | 13    | 20  | 11   | 8      |
| Satisfied                       | 28    | 17    | 29    | 35    | 32    | 45  | 25   | 31     |
| Somewhat satisfied              | 28    | 31    | 26    | 28    | 32    | 20  | 31   | 25     |
| Somewhat dissatisfied           | 12    | 11    | 16    | 14    | 11    | 8   | 13   | 12     |
| Dissatisfied                    | 11    | 15    | 15    | 9     | 5     | 3   | 9    | 13     |
| Very dissatisfied               | 11    | 18    | 9     | 8     | 5     | 3   | 9    | 12     |
| Don't know                      | 0     | 0     | 1     | 0     | 1     | 0   | 1    | 0      |

Top 3 here collects very satisfied, satisfied, and somewhat satisfied into one category, and Btm 3 collects very dissatisfied, dissatisfied, and somewhat dissatisfied. TABLE IS AN EXAMPLE ONLY.

## Due to rounding some numbers may not add up to 100

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Political Ads Viewing

Have you seen a political advertisement in the past month?

## Age/gender

| %      | Total | 18 to<br>34 | 35 to<br>44 | 45 to<br>54 | 55 to<br>64 | 65 and<br>over | Male | Female | Non-<br>binary |
|--------|-------|-------------|-------------|-------------|-------------|----------------|------|--------|----------------|
| Sample | 1733  | 231         | 199         | 281         | 389         | 633            | 893  | 802    | 38             |
| Yes    | 63    | 64          | 61          | 62          | 64          | 67             | 68   | 59     | 63             |
| No     | 37    | 36          | 39          | 38          | 36          | 33             | 32   | 41     | 37             |

### Income

| %      | Total | Less than<br>\$20,000 | \$20,000<br>to<br>\$40,000 | \$40,000<br>to<br>\$60,000 | \$60,000<br>to<br>\$80,000 | \$80,000 to<br>\$100,000 | \$100,000<br>to<br>\$250,000 |
|--------|-------|-----------------------|----------------------------|----------------------------|----------------------------|--------------------------|------------------------------|
| Sample | 1733  | 162                   | 270                        | 266                        | 216                        | 199                      | 344                          |
| Yes    | 63    | 59                    | 55                         | 63                         | 67                         | 65                       | 67                           |
| No     | 37    | 41                    | 45                         | 37                         | 33                         | 35                       | 33                           |

### Education

| %      | Total | Secondary<br>school or less | Some college or<br>university | Completed college<br>or university | Post graduate<br>degree |
|--------|-------|-----------------------------|-------------------------------|------------------------------------|-------------------------|
| Sample | 1733  | 298                         | 484                           | 599                                | 352                     |
| Yes    | 63    | 48                          | 64                            | 66                                 | 69                      |
| No     | 37    | 52                          | 36                            | 34                                 | 31                      |

### Region

| %      | Total | ATL | QC  | ON  | MB/SK | AB  | BC  |
|--------|-------|-----|-----|-----|-------|-----|-----|
| Sample | 1733  | 178 | 369 | 593 | 148   | 189 | 256 |
| Yes    | 63    | 68  | 55  | 66  | 70    | 72  | 60  |
| No     | 37    | 32  | 45  | 34  | 30    | 28  | 40  |

## Voter intention

| %      | Total | Conservative | Liberal | New Democratic | Green | Bloc<br>Quebecois | People's<br>Party of<br>Canada |
|--------|-------|--------------|---------|----------------|-------|-------------------|--------------------------------|
| Sample | 1733  | 579          | 536     | 156            | 188   | 73                | 78                             |
| Yes    | 63    | 71           | 63      | 66             | 49    | 62                | 57                             |
| No     | 37    | 29           | 37      | 34             | 51    | 38                | 43                             |

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## **Political Ads Impact**

Did the advertisement have any impact at all on your opinion of the parties, leaders, or local candidates? [Base = Seen a political advertisement in the past month]

## Age/gender

| %                      | Total | 18 to<br>34 | 35 to<br>44 | 45 to<br>54 | 55 to<br>64 | 65 and<br>over | Male | Female | Non-<br>binary |
|------------------------|-------|-------------|-------------|-------------|-------------|----------------|------|--------|----------------|
| Sample                 | 1130  | 156         | 122         | 175         | 250         | 427            | 612  | 494    | 24             |
| NET: TOP2              | 20    | 16          | 22          | 23          | 21          | 22             | 17   | 24     | 8              |
| NET: BTM2              | 80    | 84          | 78          | 77          | 79          | 78             | 83   | 76     | 92             |
| A strong<br>impact     | 5     | 4           | 5           | 7           | 5           | 6              | 4    | 6      | 4              |
| Some impact            | 15    | 12          | 17          | 16          | 16          | 16             | 13   | 18     | 4              |
| Not a strong<br>impact | 15    | 14          | 12          | 16          | 19          | 16             | 14   | 17     | 4              |
| No impact at<br>all    | 65    | 70          | 66          | 61          | 60          | 63             | 69   | 59     | 88             |

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### Income

| %                         | Total | Less than<br>\$20,000 | \$20,000<br>to<br>\$40,000 | \$40,000<br>to<br>\$60,000 | \$60,000<br>to<br>\$80,000 | \$80,000 to<br>\$100,000 | \$100,000<br>to<br>\$250,000 |
|---------------------------|-------|-----------------------|----------------------------|----------------------------|----------------------------|--------------------------|------------------------------|
| Sample                    | 1130  | 98                    | 151                        | 173                        | 153                        | 136                      | 237                          |
| NET:<br>TOP2              | 20    | 15                    | 20                         | 19                         | 31                         | 17                       | 19                           |
| NET:<br>BTM2              | 80    | 85                    | 80                         | 81                         | 69                         | 83                       | 81                           |
| A strong<br>impact        | 5     | 8                     | 3                          | 6                          | 4                          | 7                        | 5                            |
| Some<br>impact            | 15    | 7                     | 17                         | 13                         | 27                         | 11                       | 14                           |
| Not a<br>strong<br>impact | 15    | 15                    | 19                         | 20                         | 8                          | 16                       | 12                           |
| No<br>impact at<br>all    | 65    | 69                    | 61                         | 61                         | 61                         | 66                       | 69                           |

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### Education

| %                         | Total | Secondary<br>school or less | Some college or<br>university | Completed college<br>or university | Post<br>graduate<br>degree |
|---------------------------|-------|-----------------------------|-------------------------------|------------------------------------|----------------------------|
| Sample                    | 1130  | 164                         | 323                           | 402                                | 241                        |
| NET: TOP2                 | 20    | 18                          | 22                            | 18                                 | 23                         |
| NET: BTM2                 | 80    | 82                          | 78                            | 82                                 | 77                         |
| A strong<br>impact        | 5     | 3                           | 5                             | 6                                  | 6                          |
| Some<br>impact            | 15    | 14                          | 17                            | 13                                 | 17                         |
| Not a<br>strong<br>impact | 15    | 13                          | 15                            | 20                                 | 9                          |
| No impact<br>at all       | 65    | 69                          | 63                            | 62                                 | 68                         |

### Region

| %                   | Total | ATL | QC  | ON  | MB/SK | AB  | BC  |
|---------------------|-------|-----|-----|-----|-------|-----|-----|
| Sample              | 1130  | 119 | 204 | 404 | 105   | 134 | 164 |
| NET: TOP2           | 20    | 21  | 10  | 25  | 27    | 18  | 21  |
| NET: BTM2           | 80    | 79  | 90  | 75  | 73    | 82  | 79  |
| A strong impact     | 5     | 3   | 1   | 6   | 10    | 4   | 7   |
| Some impact         | 15    | 17  | 9   | 19  | 17    | 13  | 14  |
| Not a strong impact | 15    | 15  | 17  | 16  | 12    | 14  | 13  |
| No impact at all    | 65    | 64  | 74  | 59  | 61    | 68  | 66  |

## **Voter intention**

| %                      | Total | Conservative | Liberal | New<br>Democratic | Green | Bloc<br>Quebecois | People's<br>Party of<br>Canada |
|------------------------|-------|--------------|---------|-------------------|-------|-------------------|--------------------------------|
| Sample                 | 1130  | 407          | 352     | 101               | 104   | 47                | 44                             |
| NET: TOP2              | 20    | 19           | 24      | 17                | 26    | 6                 | 24                             |
| NET: BTM2              | 80    | 81           | 76      | 83                | 74    | 94                | 76                             |
| A strong<br>impact     | 5     | 4            | 8       | 3                 | 8     | 0                 | 2                              |
| Some<br>impact         | 15    | 15           | 17      | 14                | 18    | 6                 | 22                             |
| Not a strong<br>impact | 15    | 15           | 15      | 15                | 16    | 13                | 16                             |
| No impact<br>at all    | 65    | 66           | 60      | 68                | 57    | 81                | 60                             |

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## **Political Ads Impact**

Was the impact positive or negative? [Base = seen an advertisement and advertisement had an impact]

## Age/gender

| %        | Total | 18 to<br>34 | 35 to<br>44 | 45 to<br>54 | 55 to<br>64 | 65 and<br>over | Male | Female | Non-<br>binary |
|----------|-------|-------------|-------------|-------------|-------------|----------------|------|--------|----------------|
| Sample   | 409   | 45          | 42          | 67          | 99          | 156            | 192  | 214    | 3              |
| Negative | 64    | 69          | 65          | 56          | 67          | 63             | 62   | 65     | 100            |
| Positive | 36    | 31          | 35          | 44          | 33          | 37             | 38   | 35     | 0              |

### Income

| %        | Total | Less than<br>\$20,000 | \$20,000<br>to<br>\$40,000 | \$40,000<br>to<br>\$60,000 | \$60,000<br>to<br>\$80,000 | \$80,000 to<br>\$100,000 | \$100,000<br>to<br>\$250,000 |
|----------|-------|-----------------------|----------------------------|----------------------------|----------------------------|--------------------------|------------------------------|
| Sample   | 409   | 38                    | 54                         | 61                         | 61                         | 45                       | 74                           |
| Negative | 64    | 56                    | 60                         | 72                         | 64                         | 57                       | 66                           |
| Positive | 36    | 44                    | 40                         | 28                         | 36                         | 43                       | 34                           |

## Education

| %        | Total | Secondary<br>school or less | Some college or<br>university | Completed college<br>or university | Post graduate<br>degree |  |
|----------|-------|-----------------------------|-------------------------------|------------------------------------|-------------------------|--|
| Sample   | 409   | 56                          | 119                           | 153                                | 81                      |  |
| Negative | 64    | 45                          | 54                            | 71                                 | 73                      |  |
| Positive | 36    | 55                          | 46                            | 29                                 | 27                      |  |

## Region

| %        | Total | ATL | QC | ON  | MB/SK | AB | BC |
|----------|-------|-----|----|-----|-------|----|----|
| Sample   | 409   | 43  | 57 | 172 | 41    | 42 | 54 |
| Negative | 64    | 86  | 43 | 70  | 55    | 42 | 80 |
| Positive | 36    | 14  | 57 | 30  | 45    | 58 | 20 |

## Voter intention

| %        | Total | Conservative | Liberal | New Democratic | Green | Bloc<br>Quebecois | People's<br>Party of<br>Canada |
|----------|-------|--------------|---------|----------------|-------|-------------------|--------------------------------|
| Sample   | 409   | 142          | 144     | 35             | 37    | 11                | 19                             |
| Negative | 64    | 49           | 75      | 71             | 72    | 36                | 62                             |
| Positive | 36    | 51           | 25      | 29             | 28    | 64                | 38                             |

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